

Why MBOC?

In looking at the overall health of your revenue cycle, one should consider the following benchmarks:

- For Physicians is your Insurance A/R >120 days more than 20% of your total A/R?
- For Hospitals, is your Insurance A/R >90 days more than 20% of your total A/R?
- Is your cost to collect >4% of your gross charges?
- Is your Insurance Denial % > 10%? If your current revenue cycle is outside of these general parameters, there is room for improvement and this is where MBOC can help. Please look at our checklist below, and see where we may be of help. Answer "Yes" to any of the questions below and you could benefit from the services we at MBOC offer.
- Do you need the experience and knowledge of the BIG consulting firms without the high cost?
- Does your Accounts Receivable continue to grow?
- Has your monthly cash deposits been gradually decreasing? Why is this and can this trend be reversed?
- Are your Physicians coding correctly for all services rendered?
- Are you benchmarking your staff's production by function/task?
- Do you know if your Business Office is staffed appropriately?
- Are you looking for new technologies to improve operations and lower costs?
- Do you leverage external resources along with your internal resources to maximize performance and lower costs?