

The Truth About Outsourcing

The simple fact is that self-pay, as a percentage of your total A/R, is increasing at an alarming rate. It's also a fact that the typical type of self-pay patient is changing. Consider these trends:

Only 61% of employees have access to group coverage, a percentage that continues to decline.

Only 23% of retirees not yet qualified for Medicare have employee-sponsored health benefits. This percentage is increasing. This combined total is 30 million people and rising.*

This trend presents a growing problem for healthcare financial services professionals, who are faced with the prospect of either substantially increasing their internal staff to recover unpaid patient liabilities, or employing an extended business office (EBO) firm. It is critical in this decision-making process to employ thorough evaluation and selection parameters.

Take our quick survey and we will contact you about what MedA/Rx can do to help:

*Figures derived from "The collector inspector self-pay trends necessitate more effective RFPs" by Bobette Gustafson, Healthcare Financial Management, December 1 2003. [outsourcing](#)